

# experience insight



## TRANSACTION SERVICES

Beyond accounting know-how, BKD also has **insight to help you** make informed decisions, manage risk and improve performance. BKD's transaction services team can help you understand a target company's strengths and weaknesses so you can make an informed investment decision and streamline post-acquisition integration. Whether you are a private equity group or a corporate acquirer, our due diligence professionals have the insight to help you better execute the deal. Private equity firms have unique needs, and BKD has demonstrated capability in meeting these demands and performing under pressure. Over the past two years, our advisors have contracted to provide transaction services for due diligence engagements with an aggregate purchase price of approximately \$3.25 billion.

**Experience how BKD's transaction services team provides insight** that can help you manage acquisition risks effectively.

Learn more at: [www.bkd.com/service/TransactionServices](http://www.bkd.com/service/TransactionServices) and [www.bkd.com/industry/PrivateEquity](http://www.bkd.com/industry/PrivateEquity)



Radoil, INC.  
Specialty oil field equipment  
manufacturer

A subsidiary company of  
**Tulsa Power Holdings Corp.**  
A portfolio company of  
**Dubin Clark & Company, Inc.**



**Buyers Protection Group**

Buyers Protection Group  
Provider of real estate  
inspection and  
warranty services

A portfolio company of  
**The Stephens Group**



United Rotary Brush  
Corporation  
Manufacturer of brushes for  
road and airport maintenance

A portfolio company of  
**Westshore Capital Partners**



**MEDICAL POSITIONING**  
INCORPORATED

Medical Positioning, Inc.  
Manufacturer of cardiology  
and radiology beds

A portfolio company of  
**Johns Creek Partners LLC**



The Beekman Group LLC  
acquired a medical services  
organization that provides  
contracted medical services  
to health care institutions

A portfolio company of  
**The Beekman Group LLC**



Electronic Label  
Technology, Inc.  
Provider of in-store  
communications

A subsidiary company of  
**Vestcom International, Inc.**

A portfolio company of  
**The Stephens Group**



Liberty Distribution  
Company, LLC  
Candy and snack distributor

A portfolio company of  
**Cave Creek Capital  
Management LLC**



Ward Adhesives  
Distributor of specialty  
adhesives

A portfolio company of  
**Ellipse Capital, LLC**



Perennial Energy  
Specializes in gas processing  
systems and equipment  
manufacturing

A portfolio company of  
**Kansas Venture Capital, Inc.**



Heartland Group  
Used oil collection  
and re-refining

A subsidiary company of  
**Warren Distribution**



Pro Valve, Inc.  
Supplier of valves and  
pipe fittings

A division of  
**Greene's Energy Group, LLC**  
A portfolio company of  
**Denham Capital**



Guardian Wellhead  
Protection, Inc.  
Provider of specialized oilfield  
rental tools and equipment

A division of  
**Greene's Energy Group, LLC**  
A portfolio company of  
**Denham Capital**



Synergy Services, Inc.  
Provider of pipeline manage-  
ment services and products

A division of  
**Greene's Energy Group, LLC**  
A portfolio company of  
**Denham Capital**



Traditions Health Care  
Provider of skilled home  
health and hospice services

A portfolio company of  
**Dorilton Capital  
Advisors LLC**



RDC  
Provides point-of-purchase  
displays and merchandising  
fixtures for retailers

A subsidiary company of  
**PEXCO**  
A portfolio company of  
**Saw Mill Capital LLC**



ALLWEST  
Manufacturer of high-  
performance extrusions  
for aerospace and lighting  
industries

A subsidiary company of  
**PEXCO**  
A portfolio company of  
**Saw Mill Capital LLC**



Patrician  
Manufacturer of extruded  
fence and lawn and garden  
products

A subsidiary company of  
**PEXCO**  
A portfolio company of  
**Saw Mill Capital LLC**



American Piping Products, Inc.  
Distributor of steel pipe

A portfolio company of  
**Stewart Capital  
Management**



C&H Packaging Company Inc.  
Producer of printed flexible  
packaging

A subsidiary company of  
**InterFlex Group**  
A portfolio company of  
**Red Diamond Capital**



Vestcom International, Inc.  
Marketing for the retail  
industry

A portfolio company of  
**The Stephens Group**



Legacy Technologies, Inc.  
Manufacturer and supplier of  
glass-to-metal hermetically  
sealed enclosures and  
related products

A portfolio company of  
**Kansas Venture Capital, Inc.**



Reel-O-Matic  
Manufacturer of material  
handling machinery

A subsidiary company of  
**Tulsa Power Holdings Corp.**  
A portfolio company of  
**Dubin Clark & Company, Inc.**



Brown Industries, LLC  
Manufacturer of custom cargo  
vans and specialty vehicles

A portfolio company of  
**B12 Capital Partners**



American Paper Optics, LLC  
Manufacturer and marketer  
of paper framed 3-D glasses

A portfolio company of  
**Westshore Capital Partners**

## What Our Clients Say

"The BKD team assists and advises us in many ways—the audit team highlights potential financial control improvements, and the tax team counsels us on complex tax issues.

"BKD's client service led us to engage BKD as our transaction advisor for add-ons at portfolio companies. The firm's transaction services team has worked on four add-on acquisitions, all of which have closed. In one acquisition, BKD provided forensic audit services leading to a better understanding of the actual earnings of the target company, which proved extremely valuable to us during the valuation process.

"The accessibility we have to the BKD team is extremely important to us, and I enjoy the relationship I have with them. When I need assistance, I go directly to the partner or director."

*Peter Coyne, Vice President  
Saw Mill Capital, Briarcliff Manor, New York*

"The opportunities for acquisitions turn off and on quickly, so we must respond immediately. BKD's transaction services team understands our company's needs, and they have responded expediently each time, from issuing engagement letters to performing Quality of Earnings assessments.

"BKD's transaction services team is knowledgeable and responsive, and we have built a rapport with one another in which we can have open and candid conversations.

"Often, I set aggressive timelines, and the BKD Transaction Services team has proven they can meet these pressing deadlines. The team issues excellent reports, which have impressed our investors."

*Maury Dumba, Vice President Business Development  
Greene's Energy Group, LLC, Houston, Texas*

## For More Information

Experience how BKD's transaction services team provides insight to help you manage acquisition risks effectively.

For more information, go to [bkd.com](http://bkd.com) or contact:

Ed Crumm  
National Industry Partner  
Kansas City, MO  
816.221.6300  
[ecrumm@bkd.com](mailto:ecrumm@bkd.com)

Larry King  
Partner  
Dallas, TX  
972.702.8262  
[lking@bkd.com](mailto:lking@bkd.com)

Patrick Malayer  
Partner  
Indianapolis, IN  
317.383.4000  
[pmalayer@bkd.com](mailto:pmalayer@bkd.com)



\$3.25 billion

*Experience insight from advisors who over the past two years have contracted to provide transaction services for due diligence engagements with an aggregate purchase price of approximately \$3.25 billion.*