

How will you achieve successful results? Whether you are buying or selling a business, you need insight before you invest in a company and commit your capital, energy and reputation. **BKD can help.** We have the expertise to help in your investment decision and post-acquisition integration. Whether you are a private equity group or a corporate acquirer, BKD can help you execute the deal. Add to that the resources of a top 10 U.S. CPA and advisory firm and **you'll experience how our insight can help you achieve success.**

Transaction Management & Due Diligence

Our transaction services and due diligence solutions are flexible and tailored to your specific needs and may include:

- Evaluating the quality of earnings and cash flow
- Reviewing company forecasts compared to historical results and trends in the industry
- Identifying asset and liability exposures, value drivers and risk areas
- Valuing working capital and assisting in setting working capital targets
- Analyzing historical and related future baseline and growth capital expenditures
- Investigating internal control weaknesses, including observations on systems
- Performing market research
- Identifying carve-out issues, including standalone and one-time integration costs
- Assessing differences from generally accepted accounting principles (GAAP)
- Assisting with developing business models, cash flow models and working capital engagements
- Deal structuring

Reverse Due Diligence

If you are selling a business, or even a portion of it, it's important to anticipate the risks and issues that may arise so you can capture the full strategic value of the sale. That's why we offer sell-side, or reverse, due diligence where we identify issues, liabilities and exposures that could have an adverse impact on the deal.



Tax Services

We can help you comply with federal, state and local tax codes. We also provide strategic planning and other specialty tax services to help you stay in compliance and potentially reduce your tax liability. Our team has extensive training in tax law and compliance, tax accounting and economic development benefits.

As part of Praxity, AISBL, a global accounting alliance, BKD has a global transaction reach. Our international tax team combines cross-border transaction experience with local tax knowledge to help you plan and comply with complex international tax rules.

For More Information

For a complete list of our offices and subsidiaries, visit bkd.com or contact:

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Experience insight from advisors who over the past two years have contracted to provide transaction services for due diligence engagements with an aggregate purchase price of approximately \$3.25 billion.

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