

## REAL ESTATE TRANSACTION SERVICES

**How will you achieve success?** When buying real estate, you need insight before you invest in a property and commit your capital, energy and reputation. **BKD can help.** We have the expertise to assist private equity groups and corporate acquirers with their investment decisions and post-acquisition integration. BKD can help you better execute the deal. Add to that the resources of a top-tier CPA and advisory firm, and **you'll experience how our insight can help you make informed decisions with confidence.**

### Real Estate Transaction Services

Our real estate transaction services and due diligence solutions are flexible and tailored to your specific needs and may include:

- Evaluating tenant quality and cash flow for in-place leases
- Helping to assess property manager performance
- Benchmarking against key competitive metrics, including analysis of occupancy, revenue and market lease information
- Reviewing market demographics, tenant profiles and vacancy trends
- Analyzing historical results and comparing to industry trends
- Operating expense analysis by period, including payroll, utilities, insurance, property taxes and advertising
- Reviewing lease agreements and reconciling to reported revenues
- Preparing lease abstracts
- Data mining analysis to detect anomalies in the general ledger, payroll and vendor master files
- Assisting with developing cash flow projection models
- Helping structure a tax advantageous transaction and identifying tax planning opportunities



### Sell-Side Due Diligence

To capture the full strategic value of a property sale, it's important to anticipate the risks and issues that may arise. BKD offers sell-side due diligence to identify issues, liabilities and exposures that could have an adverse impact on your deal.

Experience ideas from BKD advisors who, over the past two years, have completed transaction services engagements in real estate and other sectors with an aggregate value in excess of \$3.25 billion.

"BKD has been a pleasure to work with in all respects. We have used their diligence team on several different investments. We have found the work quality to be high and the service excellent. On each deal, we have had senior level resources devote time/resources to help us understand and answer key diligence questions."

*Hunter Carpenter, Principal  
The Stephens Group, LLC*

### For More Information

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experience **BKD** LLP  
CPAs & Advisors

Experience insight from advisors who over the past two years have contracted to provide transaction services for due diligence engagements with an aggregate purchase price of approximately \$3.25 billion.

\$3.25 billion

