

LONG-TERM CARE & SENIOR LIVING PROVIDERS

experience **great care** // How will you achieve success? As owners and administrators of long-term care (LTC) and senior living providers, you have experienced more than your fair share of market-driven and government-mandated changes. **We understand.** Our advisors have experienced them right along with you. We apply our broad spectrum of expertise to help facilities like yours succeed in an ever-changing environment. **Add a personal, interactive and attentive service style, and you'll begin to understand what our experience can help you achieve.**



REIMBURSEMENT & FINANCIAL SERVICES

FINANCIAL ANALYSIS // Our consultants work closely with approximately 1,600 LTC and senior living providers nationwide and apply our knowledge, experience and benchmarking statistics to help you improve the financial health of your organization.

COST REPORTS // We help you file reports that accurately reflect costs, and we can represent you before fiscal intermediaries, the Provider Reimbursement Review Board, state agencies and other regulators. Our reimbursement consultants also can help prepare interim and annual Medicare and Medicaid cost reports. We also analyze your key operational expenses and statistics and compare the results with state and national benchmarks.

AUDIT // Our auditors can advise you on how your financial statements comply with accounting rules and help you strengthen internal controls, address management concerns and improve operating efficiencies.

TAX // Our tax professionals are well versed in both proprietary and tax-exempt issues. We can help your organization calculate and report the appropriate tax due, apply for and maintain tax-exempt status, comply with reporting and disclosure requirements, resolve unrelated business income issues, conduct a real estate cost segregation study, evaluate appropriate corporate structure, structure benefit

plans, address compensation issues and advise owners on estate plans.

FINANCING ASSISTANCE // We can help providers analyze current debt structure and evaluate refinancing options. We also can help facilities considering remodeling/renovation projects, expansions or building replacements by performing feasibility studies and assisting with bond issuance or securing other debt.

ACCOUNTING // Our accounting personnel can help you with financial statements, payroll and associated reporting, accounting software implementation, cash flow projections, budgets and accounting system design.

CLINICAL CONSULTING

MEDICARE MANAGEMENT TRAINING // Our clinical consultants with nursing and administrative backgrounds can train your staff using our skilled nursing management tool to focus on critical areas of improvement. We also provide ongoing monitoring to reinforce necessary changes.

DOCUMENTATION REVIEWS // We can test medical records and treatment documentation to identify opportunities to improve reimbursement and compliance.

1600 CLIENTS

Experience guidance from a firm whose health care advisors work with approximately 1,600 long-term care and senior living providers.

“BKD helps me look out for my organization’s best interests. They’re almost an extension of my department. It’s about trust, and as a result, I can focus on my main responsibilities.”

Scott D. Schitter, CPA

Corporate Director of Reimbursement & Tax Services

Catholic Health Partners

PROCEDURE CODE REVIEWS // To help you avoid payment delays and denials, we can review your use of CPT, ICD-9-CM and other coding systems, including approved Health Insurance Portability and Accountability Act (HIPAA) code sets.

PPS & MDS ASSESSMENTS // Our skilled nursing facility (SNF) prospective payment systems (PPS) analysis uses Medicare cost report data to compare facility-specific data to national averages, as well as to industry benchmarks. Our minimum data set (MDS) operational assessments help identify coding inconsistencies that can result in lost Medicare revenues and may expose the facility to certain risks, including comprehensive error rate testing (CERT) and Recovery Audit Contractor (RAC) audits.

OPERATIONS CONSULTING

SNF OPERATIONS ANALYSIS // Our SNF operations analysis can help your facility identify Medicare participation performance issues that affect profitability. With the model, we are able to focus on staffing issues, poor activities of daily living (ADL) scoring, average length of stay, costs that should have been excluded under consolidated billing, clinical vs. rehabilitation utilization issues, etc.

CORPORATE INTEGRITY // We can help your legal counsel develop an effective corporate integrity plan, resolve compliance problems, complete risk assessments, conduct training, introduce documentation procedures and perform interim and/or compliance audits.

HIPAA COMPLIANCE ASSISTANCE // BKD’s HIPAA consultants can assess your privacy and transaction and code sets (TCS) implementation efforts and provide feedback on compliance. We also can assist with security activities, including risk assessments.

BILLING SERVICES

OUTSOURCING // We can prepare and submit your billings to Medicare, Medicaid, managed care plans and commercial insurance, including co-insurance and deductible amounts.

ACCOUNTS RECOVERY // Our advisors can assist with accounts receivable recovery, including identifying outstanding claims and resolving problems.

BILLING TRAINING // We can provide tailored training for your personnel on basic and advanced billing issues.

COMPLIANCE ASSESSMENTS // We can perform compliance assessments, including identifying improvements to your billing process and resolving compliance issues.



FOR MORE INFORMATION // For a complete list of our offices and subsidiaries, visit bkd.com or contact:



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