

# experience ideas

## DISTRIBUTION

Are your advisors specialists in distribution? **You need ideas.** BKD can help. We can help you avoid costly mistakes by providing timely, accurate financial information, assisting with system selection and working to reduce your company's tax burden. Add a personal, highly interactive and attentive service style, and you'll begin to understand what **our experience can help** you achieve.

### Audit & Assurance

Audited financial statements have benefits far beyond their immediate function. BKD can provide an objective assessment of your financial statements to deliver usable data as well as the insight needed to help improve your business. Experience the benefits of BKD's audit and assurance services, including:

- Audits, reviews and compilations
- Internal audits
- Sarbanes-Oxley Act compliance assistance

### Tax

Navigating local, state and federal tax systems can be difficult for any business, but it can be especially difficult for distribution companies. **You need ideas.** BKD can help you identify various tax credits or incentive programs and prepare real estate cost segregation studies that can save you money. Experience guidance from BKD in the following areas:

- Income tax depreciation
- Tax liability and planning
- Tax credits for research and development work
- Identifying state tax incentives
- Real estate cost segregation studies

### Information Systems Consulting

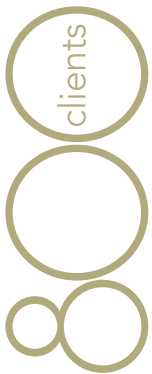
BKD Technologies, a division of **BKD, LLP**, can help improve the effectiveness of your company's information system, so you maintain a competitive edge. Our experienced consultants are knowledgeable and trained to help you find the right information technology solutions for your organization. We can help create a detailed technology plan that:

- Supports strategic goals
- Streamlines business processes
- Reduces costs
- Accommodates changing needs

BKD's technology team answers the tough questions about the cost and complexity of a new system or program. Using a five-phase approach, we can help you identify, evaluate and select software that aligns with your business goals and integrates information so you can make better decisions.

Our implementation procedures incorporate quality control processes during every step of the project, from software installation and configuration to data conversion, end-user training and acceptance testing.

**Experience a clear point of view** with a firm that works with approximately 800 distribution clients and has professionals experienced in the industry.



“BKD provides the best value for the services they deliver. Not only are they professional and friendly, but they provide us with an exceptional level of personal attention and flexibility to meet our needs.”

—B. Wayne Hicks, Vice President  
MC Tubular Products, Inc.

## Human Capital

Every company has to worry about employee turnover, but focusing on training and retaining skilled employees is critical to your organization’s success. BKD National Manufacturing & Distribution Group can help your company maintain a quality work force, improve job performance and ensure compliance with workplace safety and other regulations. We can help you with:

- Incentive compensation
- Employee benefit plans and retention
- Performance appraisals
- Effective recruiting
- Regulatory compliance
- Supervisory training

## Growth & Sustainability

Growing your distribution company while improving efficiency, quality control and the bottom line can be a challenge. **You need guidance.** Our distribution advisors have the experi-

ence needed to help your company with the following:

- Strategic planning
- Mergers and acquisitions
- Economic incentives
- Market analysis
- Performance enhancement recommendations
- Forecasts and projections
- Business restructuring
- Investment planning

## For More Information

For a complete list of our offices and subsidiaries, visit [bkd.com](http://bkd.com) or contact:

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