

experience expertise

CONSTRUCTION

No two jobs are the same in the construction industry. That's why you want an advisory firm that has knowledge in bonding, financing, tax planning and financial management. **BKD can help.** Our experts work with companies just like yours to help improve their bottom line and increase cash flow. Our construction advisors can help your business **improve performance, gain control over internal finances and overcome challenges to help meet your strategic goals.**

Experience a clear point of view with a firm that works with approximately 700 construction companies and has professionals focused on the industry.

700 clients



Tax Services

Reducing your tax exposure makes good business sense. Our tax consultants are skilled in delivering creative tax strategies designed to take full advantage of the law. BKD provides comprehensive tax planning services and helps identify refund opportunities from potential overpayments. Experience how our insight can help you:

- Develop federal and state tax strategies designed to lower or defer taxes
- Anticipate and resolve controversies with taxing authorities
- Select a "tax aware" organizational structure that matches your strategic plan
- Identify potential refund opportunities through reverse sales tax audits and sales and property tax reviews
- Investigate opportunities to reduce unemployment and payroll taxes
- Leverage incentive programs, including tax credits and training reimbursements
- Conduct real estate cost segregation studies to generate significant cash flow savings

Succession Planning

Planning for management and ownership succession is a complicated process, and you must consider the tax effects of alternative plans, gifting options and the structure and financing of buy/sell agreements, etc., as well as your personal objectives, expectations and obliga-

tions. BKD's approach to business succession helps you "take care of business" throughout the life cycle of your company. From start-up to maturity, our approach can help plan the evolution and growth of your company.

Strategic Planning

Our knowledge of best industry practices can assist your company in developing its mission and vision. We can help you:

- Facilitate strategic planning retreats that examine the competition, assess strengths and weaknesses, identify opportunities and threats and develop strategic alternatives to reach goals
- Prepare a business plan to implement your strategic plan
- Develop a capital financing plan for major projects, working capital, start-up costs, acquisitions and new product development
- Evaluate various financing alternatives
- Negotiate financing terms and assess bonding company alternatives
- Use the resources of BKD Corporate Finance, LLC for private debt and equity placements, acquisitions, sales, mergers and initial public offerings

“We use BKD because of their expertise, knowledge and resources in the construction industry. We utilize their advisors for a variety of accounting and management issues and are pleased with their proactive ideas and recommendations on growth and profitability.”

—Ann Van Portfliet, Controller
Brannan Sand & Gravel Co., LLC

Our merger and acquisition consultants can guide you through the difficult process of strategy, synergy, valuation, financing, negotiation and integration. Our ideas can help you:

- Develop an appropriate acquisition or divestiture strategy
- Conduct financial and operational due diligence
- Evaluate how much a company is worth
- Evaluate tax and accounting implications
- Analyze financing alternatives
- Structure transactions and negotiate terms
- Develop and implement pre- and post-integration plans

Valuations

You require valuations that are thorough, comply with accepted standards and may reduce your exposure to legal repercussions. BKD’s credentialed valuation consultants are familiar with the appropriate valuation methodologies for construction companies. Depending on the purpose of the valuation and your objectives, a BKD valuation may result in:

- Favorable tax savings from proper gifting and succession planning
- Improved business operations as a result of analysis and consultation
- Relief from worry about the value of the company with respect to buy/sell agreements

- Enhanced knowledge of your industry through market analysis
- The successful sale or purchase of a business
- The settlement of a shareholder dispute

Risk Management

Certain elements of risk management are incorporated into our core audit and tax services; however, we frequently work with our clients in a collaborative manner to develop a tailored plan for improved risk management. This plan can be limited to providing enhanced identification of contractor-specific internal control risks or as expansive as working with you to assemble a team of construction risk professionals. This team may include attorneys, insurance executives and other financial experts to perform a comprehensive review of the risks you face and the development of a plan to mitigate those risks.



For More Information

For a complete list of our offices and subsidiaries, visit bkd.com or contact:

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With a top 10 U.S. CPA and advisory firm, you'll gain from our broad perspective on the issues you face and **experience practical direction.**

