

SNF CLINICAL & OPERATIONAL CONSULTING

experience **expertise** // BKD National Health Care Group has assisted hundreds of skilled nursing facilities (SNFs) with clinical and operational issues. Experience how **we can help you navigate the future with certainty.**



MEDICARE MANAGEMENT TRAINING

BKD offers Medicare certification and management training tailored to SNFs. Our team can help you:

- Become Medicare-certified
- Complete a multisession Medicare training program to learn:
 - How to manage skilled nursing services within Medicare guidelines and federal regulations
 - The admission and inquiry process
 - The Part A prospective payment system
 - Diagnosis coding and documentation guidelines
 - Notice of Exclusion of Medicare Benefits, Advance Beneficiary Notice, quality assurance and medical review
- Complete on-site follow-up program evaluations and tailored training

We also offer training, webinars or assessments for:

- Minimum Data Set 3.0 and Resident Assessment Instrument process improvement
- Nursing documentation
- Activities of daily living coding accuracy
- Office of Inspector General, Recovery Audit Contractor and Zone Program Integrity Contractor audit responses
- Medicare denial process
- Triple-check process
- State Medicaid case mix assessments
- Inpatient Rehabilitation Facility assessments

SKILLED NURSING COMPLIANCE ASSESSMENTS

Our clinical consultants can help identify coding inconsistencies and documentation issues that can result in lost revenues and expose your facility to risk. Our assessment analyzes documentation from a sample of claims—from admission through discharge and billing—and provides a report detailing our findings and recommendations.

We also may be engaged by the SNF provider's legal counsel to perform this type of assessment under attorney-client privilege, reporting directly to counsel. Many SNF providers find these third-party assessments integral to an effective compliance program.

BENCHMARKING

BKD consultants can compare client-specific data to national and statewide averages, as well as to the most recent data from skilled nursing cost reports our firm prepares annually, and offer current benchmark data. We also help clients benchmark to industry best practices. Management can use this information to help enhance reimbursement, control costs and identify compliance-related concerns.

OPERATIONAL ASSESSMENTS

BKD can assess SNF operations through an on-site visit and market analysis. We'll recommend possible cost-saving measures and assist management regarding financial ratio targets.

3400 CLIENTS 

Experience **insight** with a health care group that works with approximately 3,400 providers nationwide.

ORGANIZATIONAL SUPERVISORY TRAINING & STAFFING ANALYSES

BKD offers training for supervisory or management staff. The program emphasizes communication and problem solving and helps increase worker satisfaction and quality of care.

We can help perform a staffing analysis to assess labor hours and overtime, benchmark labor to peer groups and evaluate the physical plant for potential improvements in labor hour efficiency. We also can assess turnover and management practices to help improve retention.

STRATEGIC PLANNING & POSITIONING

BKD can facilitate board retreats or meetings, help develop goals in line with your organization's mission and values and analyze the market for opportunities based on the services you deliver. In addition, we can measure and expedite acute care referral source data and relationship enhancement to help improve your positioning for inclusion in Accountable Care Organizations and Bundled Payment programs.

QUALITY IMPROVEMENT (QI)

We offer SNF training and assistance with Quality Assessment and Performance Improvement program implementation. We also can introduce and train employees about INTERACT programs to help reduce readmissions, using QI to enhance CMS Five-Star Quality Rating System scores and analyzing quality measures to improve performance.

CORPORATE INTEGRITY

BKD's professionals can work with legal counsel to help develop an effective compliance program, resolve issues, complete risk assessments, conduct training, introduce documentation procedures and perform interim and/or annual compliance assessments.

ADVANCED PAYMENT STRATEGIES & CROSS-CONTINUUM STRATEGY

Our multidisciplinary consulting team can help your facility prepare for the future of health care payments. Our services include:

- Evaluating the acute to post-acute care transition process
- Identifying acute care provider issues to facilitate network building
- Cataloging clinical skills to identify potential post-acute specialties
- Building and assisting in implementing financial models to evaluate profitability for specific cases

590 ADVISORS

Experience a clear point of view from approximately 590 professionals focused on the health care industry.

BKD THOUGHTWARE®  // articles  // emails  // presentations  // videos  // webinars

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FOR MORE INFORMATION // For a complete list of our offices and subsidiaries, visit bkd.com or contact:



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