

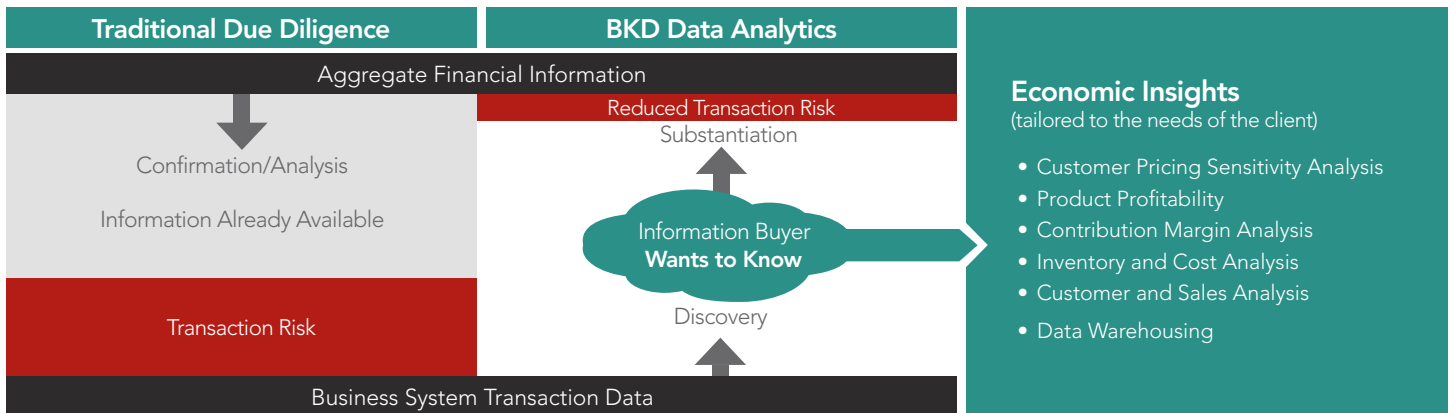
# BUY-SIDE DUE DILIGENCE

experience **expertise** // Making sure you have the information you need when considering a purchase is critical. You need an organization that has experience and can offer a unique approach to due diligence. BKD's dedicated transaction services team boasts financial, operational and IT experience. We offer a "phased diligence" approach through BKD Data Analytics focused on the middle and lower-middle market. Add to that our ability to access other firm resources with broad industry and transaction experience, and you'll begin to understand how **BKD can help you find value in your transaction.**



## TRANSACTION SERVICES CAPABILITIES

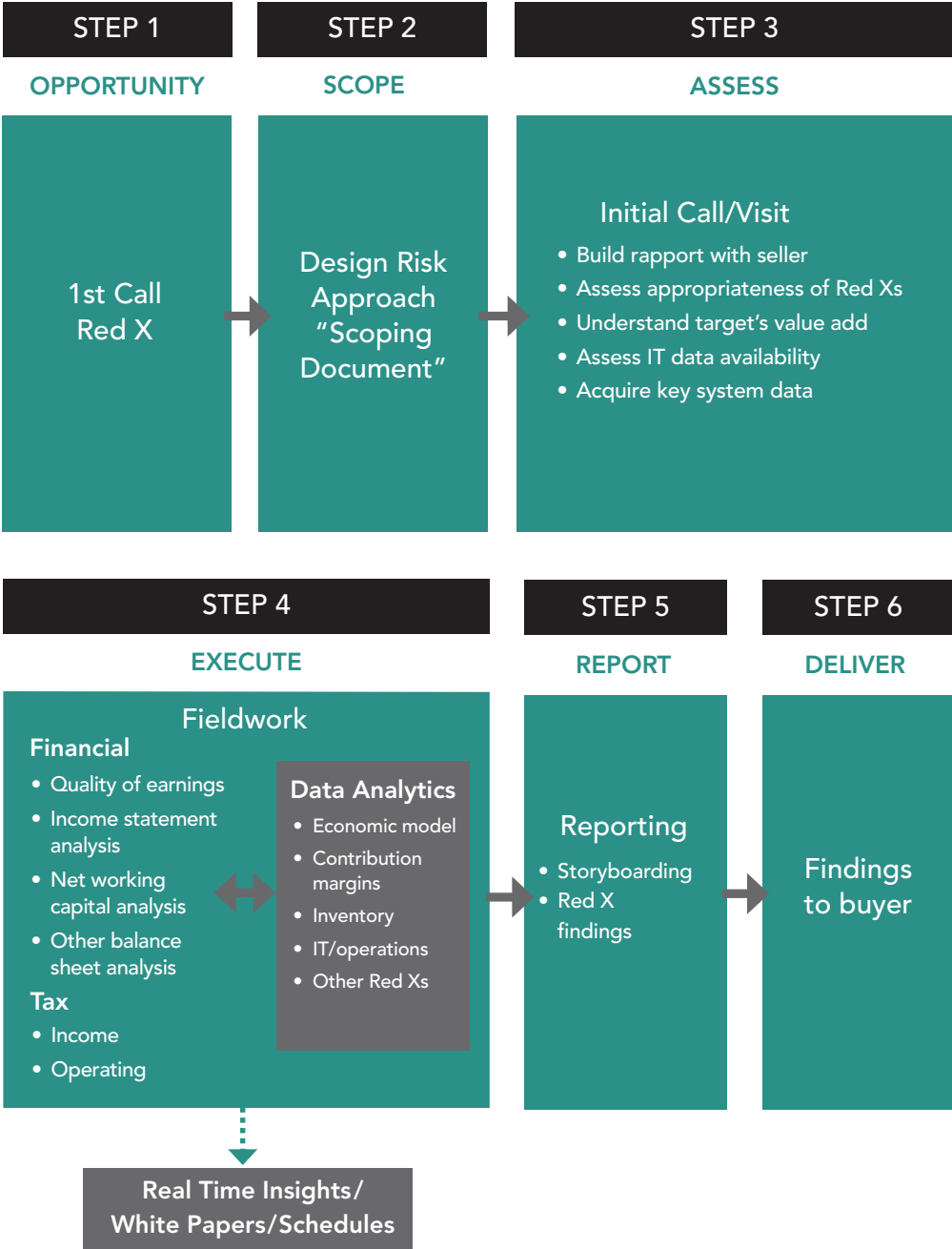
- Buy-side and sell-side due diligence
- Information technology
- Customer pricing sensitivity
- Closing working capital analysis
- Tax due diligence and structuring
- Operational performance and metrics
- Profit density analysis
- Carve-out analysis



Depending on the size, structure and sophistication level of the target, you may encounter potential roadblocks. Without a way around these hazards, the buyer risks erosion of investment value, resulting in a potentially successful transaction veering off course. BKD Data Analytics can help you navigate these obstacles by following a four-step process.



Our approach is unique. But so is every transaction. Don't risk a costly investment mistake because you don't know what you could. Experience the insight of diligence through BKD Data Analytics on your next transaction.



FOR MORE INFORMATION // Please contact your BKD advisor; for a complete list of our offices and subsidiaries, visit [bkd.com](http://bkd.com). You may also email us at [transactionservices@bkd.com](mailto:transactionservices@bkd.com).

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